



Company Backgrounder

VGo Communications, Inc. develops and markets visual communications solutions for the workplace. Based in Nashua, NH, just north of Boston, MA, VGo is leveraging the recent trends of widespread wireless high speed networks, lower specialized component costs and the universal acceptance of video as a communications medium to deliver solutions to a new market category called “Robotic Telepresence”.

VGo was started as North End Technologies in 2007 (the company name was changed in June of 2010). VGo was founded by experienced successful veterans of visual communications and robotics industries. Tim Root, an experienced veteran of the videoconferencing industry, partnered with Grinnell More and Tom Ryden who are highly regarded in the world of robotics. Tim’s recognition of the limitations of current videoconferencing solutions combined with Grinnell’s and Tom’s expertise in applying robotic technology to real world problems ultimately resulted in the VGo.

Investors include VCs led by Castile Ventures (based in Waltham, MA), angel investors who have invested in successful robotic-enabled companies and investors who are communications industry veterans, as well as VGo’s founders. Over \$8M has been invested to date.

With the VGo solution, an individual’s presence is replicated in a distant location such that they can interact and perform their job in ways not previously possible. Now they can see, be seen, hear, be heard and move around in any remote facility –just as if they were there. VGo will enable: businesses to increase productivity of remote and travelling employees, healthcare providers to deliver lower cost services and improved quality of care, and homebound students to attend school – all with a great user experience and at an affordable price.

VGo became generally available in the United States, Canada and Mexico in Q1 of 2011. VGo is not yet available internationally. VGo is being sold and serviced by a set of top tier resellers experienced in delivering and supporting networked visual communication solutions.