

Company Backgrounder



VGo Communications, Inc. develops and markets visual communications solutions for the workplace. Based in Nashua, NH, just north of Boston, MA, VGo is leveraging the recent trends of widespread wireless high speed networks, lower specialized component costs and the universal acceptance of video as a communications medium to deliver solutions to a new market category called “Robotic Telepresence”.

VGo was started as North End Technologies in 2007 and changed its name to VGo Communications prior to the introduction of its first product. VGo was founded by experienced successful veterans of visual communications and robotics industries who invented a simple, secure and affordable solution to enable a person in a distant location to replicate themselves in another.

With the VGo solution, an individual’s presence is replicated in a distant location such that they can interact and perform their job in ways not previously possible. Now they can see, be seen, hear, be heard and move around in any remote facility – just as if they were there. VGo enables: healthcare providers to deliver lower cost services and improved quality of care, businesses to increase productivity of remote and travelling employees, and homebound students to attend school – all with a great user experience and at an affordable price.

VGo became generally available in the United States, Canada and Mexico in Q1 of 2011. VGo is not yet available internationally. VGo is being sold and serviced by a set of top tier resellers experienced in delivering and supporting networked visual communication solutions. VGo solutions are also available direct from VGo Communications.

Investors include VCs led by Castile Ventures (based in Waltham, MA), angel investors who have invested in successful robotic-enabled companies and investors who are communications industry veterans, as well as VGo’s founders. Over \$12M has been invested to date.

Go to www.vgocom.com for more information.